



# CONVERSATIONS for RESULTS

6 -7 November 2018 @ Old Mutual House, Bishopscourt

Learn HOW to skilfully navigate your way through the important conversations in business and life and achieve the results you aim for

Do you want to have more influence, improve your relationships & get results?

Learn HOW TO have impactful conversations

## Our Conversation MAP



10 critical conversations and 10 skills that underpin them

- Increased influence over outcomes
- Buy-in and commitment to decisions
- Making a Difference where it counts

### Benefits for Leaders

### Benefits for Teams

- Rewarding & robust relationships
- Problems tackled early and decisively
- Conflict resolved & obstacles overcome

- Execution excellence
- Optimal engagement, energy & trust
- Increased alignment, belonging & support

### Benefits for Everyone

## What you will learn and gain

**1 Influential You**  
Build Influence with poise, presence & power

**3 Coaching for Results**  
Make great things happen with & through others

**2 Building shared Commitment**  
Get on the same page with influence & skill

**4 Courageous Conversations**  
Have the difficult conversations with zero drama

Book your place with [Lisa@possibilityinc.co.za](mailto:Lisa@possibilityinc.co.za) by Friday 26 October. Cost R4900 per person. 20% discount for both if you bring a colleague or friend.



Lisa Hansford & Erma Steyn from Possibility inc are seasoned professional leadership and team coaches. Their fresh and effective approach to the HOW of conversation artistry is practical, fun and experienced-based. Read more: [www.possibilityinc.co.za](http://www.possibilityinc.co.za)

